



Prowisdom Growth®
People. Relationship. Opportunities.

Prowisdom Growth Entrepreneurship Accelerator Program with BVDU, Institute of Hotel Management & Catering Technology, Pune.

This Accelerator Program (hereinafter referred to as PGEAP) signed and delivered at Pune, on this 1st Day of Dec. 2020

BETWEEN

BVDU, Institute of Hotel Management & Catering Technology, Pune (hereinafter referred to as 1st Party) Represented by its Authorized Signatory.....address; Pune Satara Road, Katraj-Dhankawadi, Pune-411 043, India, and shall include its lawful representatives and permitted assigns;

AND

Prowisdom Growth Private Limited, (here In Referred To As 2nd Party), Represented by its Founder & Director – Mr Puneet Raman, office address is at Grafio, Bungalow no. 2, Plot no.4, Survey no.110/11/2, Baner, Pune - 411045, Maharashtra, India and shall include its lawful representatives and permitted assigns;

WHEREAS

A. BVDU, Institute of Hotel Management & Catering Technology, Pune is a constituent unit of Bharati Vidyapeeth (Deemed to be University), Pune. Institute is unique in Maharashtra, imparting quality education and providing an excellent research environment through its ongoing program. It imparts training for students to make them competent and motivated graduates. The institute has an impressive infrastructure with state- of- the-art laboratories, class rooms and qualified faculty from diverse streams and specializations. The Institute has developed research facility and infrastructure to support the ongoing teaching and research initiatives.

B. Prowisdom Growth Private Limited, an Education Management Platform to bridge the existing gap between education (academia) and employability (Industry). www.prowisdom.in is a hybrid platform where professionals, subject experts & industry leaders across the world share their knowledge, best practices, industry & functional awareness, merits & demerits of a role, industry trends, industry expected skills & their professional wisdom with the youth to help them in achieving their personal & professional goals. Their core values are Teamwork | Respect | Integrity | Excellence | and they do business keeping in front these 4 values.

C. Both the Parties are desirous of entering into this MOU to declare their respective intentions and to establish a basis of cooperation and collaboration between them upon the terms as contained herein.

For Prowisdom Growth Pvt. Ltd.

Director



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We agreed on the collaboration terms as:

1. Prowisdom.in would offer **One full day workshops on Entrepreneurship Awareness as a Boot Camp** to all the students.
2. Relevant **Mentored research projects**, and series of workshops (The no. of workshops would be designed only after understanding the college curriculum and calendar) to enhance their Entrepreneurship skills would be offered through Prowisdom.in to all the registered (on Prowisdom.in) students of the campus.
3. We would offer the following services for specified set of groups of students
 - **Global Mentoring:** Industry wise mentoring from eminent leaders and professionals.
 - **Technological Transformation and Hand-holding on all 9 components of a Business Model.**
4. **The registered startups/Entrepreneurs would get value from our Mentors from (Idea to Revenue Generation)** and other relevant areas to support their product/service in sustainability by offering them our platform for outreach to the market for sales or Market Research or Product/Service Testing.
5. Every selected student under Entrepreneurship Acceleration Program would get a **student manual: Student handbook would cover, Mentors Profile, Program Agenda, Session Schedule, Objective, Learning Outcome Tracker, Reflective Learning pages, Audio & Video tasks, Reference material for reading, Notepad, Sample Evaluation.**
6. Prowisdom.in would work to ensure all the startups operationalize under **Prodigy Plan after 1 year of an association.**
7. There would be a **Monthly review of the activities done** and will be presented to the Management.
8. Prowisdom.in would share.....**Coupons of Silver-plan worth Rs.999/-for each student (Accumulative Worth INR**) to the college for their students to become subscribers at Prowisdom.in. (Students will have free access to PWG platform for writing blogs, Industry & Skill insights, Self learning videos, Q&A & more as per our Silver Subscription plan for 1 year)

For Prowisdom Growth Pvt. Ltd.


Director



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Benefits to the BVDU, Institute of Hotel Management & Catering Technology, Pune:

1. **Reduced placement Pressure** on the University as students becomes self-employed/ Entrepreneurs/take charge of their Family Business to earn an Income.
2. **Online Marketing support** for the University from Prowisdom.in for its flagship Programs
3. **Equity from Emerging start-ups** to diversify your Earnings.
4. University can offer the Entrepreneurship Acceleration Program as an **Additional Credit Course** to students for upcoming session 2020-21 or offer it to students outside your campus to earn revenue as fees.
5. **Competitive advantage** over the competition for the University in the area of Entrepreneurship. We would work together to ensure that the University can get recognized for the work being done in Entrepreneurship Development. In case of any grants applicable for such work, the College can apply for grants from Government.
6. Prowisdom Growth will jointly certify (along with College) the students on Entrepreneurship.

For Prowisdom Growth Pvt. Ltd.

Director



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Terms to start the Association:


1. The Institution would pay for the Boot Camp as per their applicable policy and confirm in advance the respective number of sessions with an academic calendar for the 30 Hours Program. The Institution would pay for the 30 Hours Program as per their applicable policy.

DURATION AND TERMINATION

This MoU shall remain in effect for the duration of 3 Years from the effective date or until terminated by either party with ninety (90) days written notice. This MoU may be extended for a further period as may be agreed in writing by the Parties.

CONFIDENTIAL

Prowisdom Growth Financial Details
Account Name: Prowisdom Growth Private Limited
Account Number: 50200012001162
Bank & Branch: HDFC bank, North-Ex mall, Sector-9, Rohini, Delhi-110085.
IFSC Code: HDFC0001347
GSTIN Number: 07AAICP0995L1ZU
Service Tax Registration No: AAICP0995LSD001
PAN NO: AAICP0995L


For Prowisdom Growth Pvt. Ltd.

Director



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To: BVDU, Institute of Hotel Management & Catering Technology

Address: Katraj-Dhankawadi, Pune-411 043, India

Attn to:

Tel no:

Website: www.ihmct.bharatvidyapeeth.edu

E-mail:

To: **Prowisdom Growth Private Limited,**

Address: Grafio, Office no.208, Regent Plaza, Baner-Pashan Road, Baner, Pune — 411045, Maharashtra, India

Attn to: **Mr. Puneet Raman (Founder & Director)**

Tel no.: +91- 9818217829

Website: www.prowisdom.in

E-mail: puneet.raman@prowisdom.in /connect@prowisdom.in

[Signature]
For Prowisdom Growth Pvt. Ltd.
Director

SIGN ATORIES OF THIS AGREEMENT

Signed on 4th DEC 2020 at PUNE

IN WITNESS WHEREOF, the undersigned, being duly authorized by their respective organizations, sign this MoU on the date as above written.

Signed by: PUNEET RAMAN

For and on behalf of

Signed by: *[Signature]* | For and on behalf of Prowisdom Growth Pvt. Ltd

[Signature]
For Prowisdom Growth Pvt. Ltd.
Director

[Signature]
For Prowisdom Growth Pvt. Ltd.
Director

[Signature]
(DR. LAURA S. CHIANI) *



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